

BT Compute



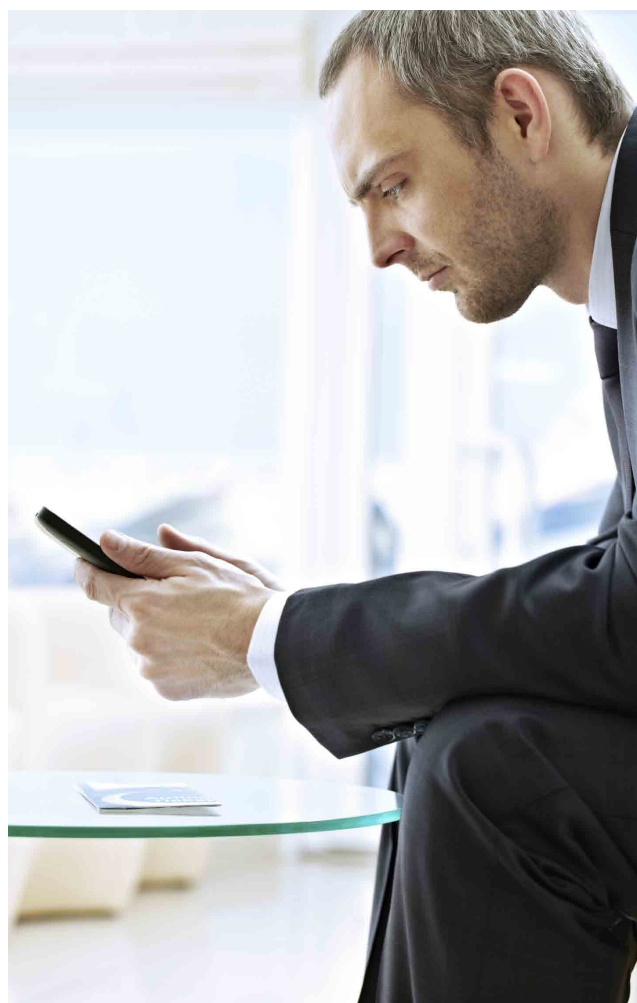
We know that you're under constant pressure from your customers and colleagues to deliver the very best service. You want ways to help your business grow. And you need to stay flexible to face whatever the future holds.

That's where we come in. BT Compute offers dedicated and expert data centre services, delivered from our state-of-the-art centres in Dublin and Belfast.

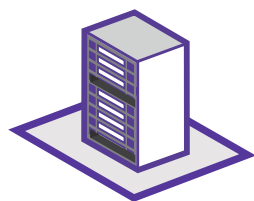
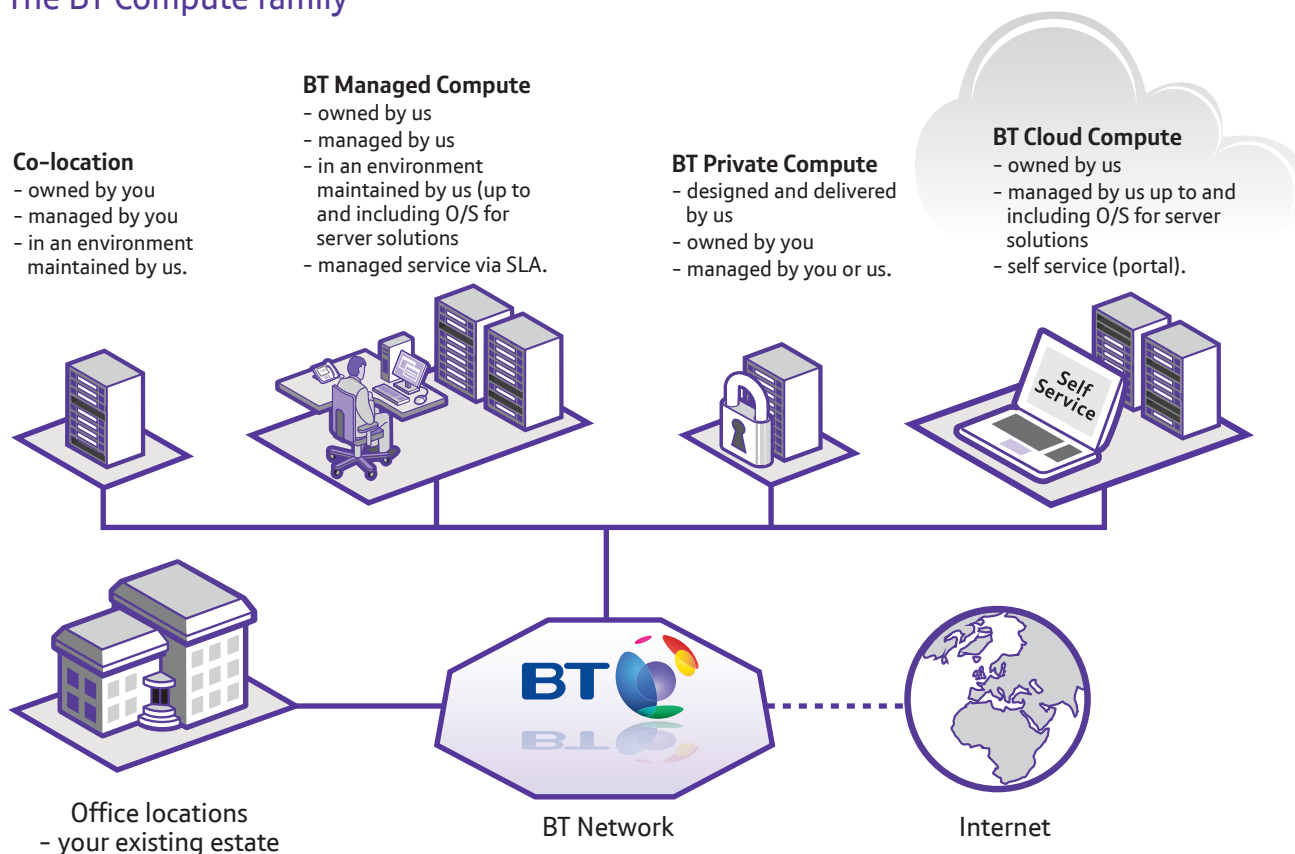
No matter what type of business you're in, our skilled people take the time to find out what you really need and then create a solution that's right for you. We help you get connected and stay connected. We make it easy for you to do business anywhere in the world through the unparalleled reach of our global data centre network.

But we don't just leave it there. We pride ourselves on giving you the expert support you need to develop and grow your business. And the peace of mind that there's always someone you can trust to help you.

So, whether you need to appoint a dedicated data centre team to look after your critical systems; you want to partner with someone who can provide low-risk infrastructure as a service that meets your customers' exacting standards; or you're considering a move to the cloud – we have the solution for you.



The BT Compute family



Co-location

To guarantee your business continuity and performance you need to be able to securely store, manage and get access to your data. But setting up and running your own data centre can cost a fortune, using up resources probably needed elsewhere. The key is to find a balance between managing your critical business data and having a secure facility to host your IT systems.

Our co-location services give you a highly efficient and secure data centre environment. It runs 24/7 and has power and cooling that will never let you down. We can give your critical systems the highest availability, for always-on business.

- **peace of mind** – put your trust in our team of experts – available on-site 24/7
- **improved service costs** – by taking advantage of our economies of scale, you can enjoy a significant improvement in cost efficiency
- **availability** – our fully resilient data centre network and back-end connectivity is underpinned by our global data network. That means no disruption for your customers. And no sleepless nights for you
- **lower risk** – our standards-based security and environmental services (including platform security, power and cooling) cut your risk, improve availability and make it easier for you to tick all the compliance and regulatory boxes
- **control** – having full control over your infrastructure means you can continue to run your business the way you want it run
- **scalability** – it's easy to upscale or add new services and platforms as your business grows – without the need for new investment
- **sustainable** – we're responsible for your power and cooling needs, and we always work hard to minimise carbon output wherever possible
- **global reach** – our presence in Ireland, along with our global network of data centres, will support your growth strategy anywhere in the world.



BT Managed Compute

Disparate, complex and unwieldy IT and communications infrastructure can restrict business performance and dwindle profit margins. And while it makes sense to get as much out of your legacy equipment as possible, there comes a point when it starts to affect your efficiency and could potentially open your business to security risks. An ordinary data centre may not be enough. Our hosted data centres offer a broad and fully-managed service, and we pass the benefits on to you.

With BT Managed Compute, we offer dedicated and shared infrastructure, from our highly secure, environmentally controlled facilities. Each platform is fully managed and monitored and you'll have access to our 24/7 service desk. Extra services are available as part of managed hosting, such as virtualisation, managed back-up, intrusion detection and prevention. And each data centre has the same front end, including switches, routers, and common services that provide a range of services on a cost-effective, 'shared' basis.

We help you choose the right solution for your business – bringing you guaranteed service levels with lower risk. And it's a great way to boost your IT capabilities.

- **agility** – becoming more flexible means you can respond even faster than your competition and for less money
- **easier management** – a single supplier means less admin and management for you. This brings down your costs and frees up your staff to focus on the core business
- **availability** – having a fully resilient data centre network and back-end connectivity means no disruption for your customers – and peace of mind for you
- **greener** – shrink your space and carbon footprints, without affecting your ability to grow
- **improve your bottom line** – by consolidating and virtualising your IT environment, you can save money.



BT Private Compute

If you prefer a dedicated platform but still want to achieve the total cost of ownership (TCO) savings of up to 40 per cent that virtual servers can give you, BT Private Compute is the answer.

It's a dedicated, private cloud solution that's all yours. From consultancy through to design and build, we provide totally bespoke solutions to reduce complexity and centralize your operations, management and security. It can be managed by yourselves or by our team of experts – whatever you need.

We help you move to a more consistent and stable computing environment by bringing together your legacy infrastructure and applications. As well as helping reduce costs, this also gives you a solid platform from which you can test and bring on board new functionality and technology. This will also help you address the mobility challenge – making it easy for you to meet the needs of your remote workers simply and securely.

It's a dedicated, private cloud solution that's all yours. It can be managed by yourselves or by our team of experts. The service we offer includes virtualisation, server management, and network storage and security management. Whichever option you choose, it's your path to smarter IT management and lower TCO.

- **simplicity** – network, servers, storage, security, back-up and applications are all on one consolidated platform
- **lower cost** – simplifying your IT infrastructure can help lower TCO. Plus – our transparent, flat-fee pricing helps you plan your IT spend
- **flexibility** – it's quick and easy to roll out new services and update them automatically
- **save time** – our new managed option allows us to remotely administer and run your platform for you, putting all our expertise at your fingertips.



BT Cloud Compute

To succeed in the future you'll need to be able to see changes ahead and act quickly. BT Cloud Compute delivers a smarter IT system to meet your ever-changing global needs, quickly, reliably and cost effectively.

Straightforward to deploy, with real time provisioning, we make it easy for you to run a more agile business, connecting your mobile workers and sharing systems and information seamlessly with business partners.

We help your IT teams manage the ever changing services and platforms, giving you a solid model that will deliver greater return on investment and allow your staff to focus their skills on what's important to your business.

Our ready-to-use solutions include virtualisation, and the management of servers, networks, storage and security. Using our self-service portal you can easily build a secure space in the cloud that's exactly the way you want it.

- **everything you need** – tailor your solutions to meet your needs with our self-service portal – putting you in complete control
- **speedier response** – create or change infrastructure faster than ever, with near instant provisioning
- **flexibility** – scale your solution up or down as you and your business need
- **reliability** – our infrastructure has been designed for maximum resilience with a typical service level of 99.99 per cent availability through self-healing.

Why BT?

- **our highly experienced and knowledgeable teams offer one-to-one service and support.** Our people take the time to really understand your challenges and work with you on data centre solutions you can rely on
- **we have a local presence** – and a global reach. Our presence in Ireland and our global network of 45 data centres will support your growth strategy anywhere in the world
- **we've been building long-term relationships with local and global organisations for the last 14 years.** We're always learning from our experiences, so we can give you services you can count on
- **we are the only carrier-neutral data centre in Ireland with a wholly owned global network.** Whether you're looking for uninterrupted connectivity to run your business here in Ireland, flexible data centre services to help you scale your business, or a seamless way to connect your global sites, you can trust us to keep you working – no matter what.

To find out more, contact your BT Ireland account manager today or visit btireland.ie



Offices worldwide

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